

**Aviasalon Joint Stock Company  
(Aviasalon JSC)**

**GENERAL CONDITIONS OF PARTICIPATION  
In the 14<sup>th</sup> International Aviation and Space Salon  
MAKS 2019**

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**Version 3  
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Zhukovsky u.d.

## General

The fourteenth International Aviation and Space Salon MAKS 2019 (hereinafter also referred to as MAKS 2019, the Exhibition, the Airshow) is held pursuant to Resolution No. 2403-r of the Government of the Russian Federation dated October 30, 2017 in accordance with Contract No. d3/03 dated January 22, 2018 between the Ministry of Industry and Trade of the Russian Federation (the Official Organizer) and Aviasalon Joint Stock Company (the Organizer).

MAKS 2019 will be held in Zhukovsky Moscow Region in **August 27 – September 1, 2019**.

These General Conditions of Participation in MAKS 2019 (hereinafter referred to as the General Conditions) are supplementary to the Terms and Conditions of Participation in Exhibitions Held at Transport and Exhibition Complex Russia (hereinafter referred to as the Terms and Conditions).

The official website of MAKS 2019 is [www.aviasalon.com](http://www.aviasalon.com).

### MAKS 2019 schedule

Mounting	August 16 - 25, 2019
Exhibition days	August 27 – September 1, 2019
Official opening day of the Airshow	August 27, 2019
Exhibition business days	August 27 - 29, 2019
Days for general public	August 30 – September 1, 2019
Dismantling	September 2 – 6, 2019

### Participants of the Airshow should consider and observe the following deadlines:

Submission of registration application	by July 1, 2019
Submission of list of military exhibits	by May 24, 2019
Submission of list of civilian and dual-purpose exhibits	by July 26, 2019
Submission of list of co-exhibitors	by July 1, 2019
Submission of full document package (originals)	by July 20, 2019
Submission of complete list of co-exhibitors / participants of national pavilions	by July 1, 2019
Payment for all ordered services	by July 12, 2019
Deadline for contract conclusion	by July 10, 2019
Deadline for technical services order and temporary staff order	by July 12, 2019
Deadline for technical documentation approval for stand/chalet building	by July 12, 2019
50% extra charge for technical services and temporary staff orders	July 15- August 14, 2019
50% extra charge for technical documentation approval for stand/chalet building	July 15-31, 2019
100% extra charge for technical services and temporary staff orders	from August 15, 2019
100% extra charge for technical documentation approval for stand/chalet building	August 1-6, 2019
Documents for technical documentation approval for stand/chalet building are not accepted	from August 7, 2019
Submission of information for badges and vehicle passes	by July 20, 2019

**The following schedule has been determined for the flight program of MAKS 2019:**

Arrival of aircraft, familiarization, training and qualification flights (from 10:00 a.m. to 5:00 p.m. Moscow time)	August 17 - 26, 2019
Arrival and parking of aircraft at the static display area (from 10:00 a.m. to 5:00 p.m. Moscow time)	August 17 - 26, 2019
Demonstration flights for official guests	August 27-28, 2019
Brief flight program for demonstration of flight characteristics of aircraft to specialists (from 2:00 p.m. to 5:30 p.m. Moscow time)	August 28 - 29, 2019
Demonstration flights for general public (from 11:00 to 6:00 p.m. Moscow time)	August 30 – September 1, 2019
Departure of all aircraft (from 9:00 a.m. to 6:00 p.m. Moscow time)	September 2-6, 2019

**Forms of participation:**

- Participation in the exhibition program.
- Participation in the demonstration program.
- Participation in the business program
- Remote participation.

Registration fee for all forms of participation is EUR 420 (net of VAT 20%).

Payment must be made in EUR as a bank transfer.

**Cost of participation in the exhibition program:**

*The price is indicated net of VAT 20%.*

LEASE OF EXHIBITION SPACE	Price (EUR)
Indoor raw exhibition space in stationary halls (per 1 m <sup>2</sup> )	340*
Outdoor exhibition space for exhibits (per 1 m <sup>2</sup> )	110
Outdoor exhibition space for construction (per 1 m <sup>2</sup> )	150
LEASE OF CHALET (raw)	Price (EUR)
1 chalet unit 160 m <sup>2</sup>	48,000
1 chalet unit 100 m <sup>2</sup>	36,000
1 chalet unit 80 m <sup>2</sup>	33,000

\*The price is valid from April 15, 2019.

Extra charge for the number of open sides of exhibition space and stand floors is calculated as follows:

- 10% for a stand open from 2 sides.
- 15% for a stand open from 3 sides.
- 20% for a stand open from 4 sides.
- Extra charge for lease of the 2nd floor - 30% of the rental cost of the total area of the second floor (without surcharges for open sides).

**Cost of participation in static display:**

*The price is indicated net of VAT 20%.*

LEASE OF STATIC DISPLAY AREA FOR AIRCRAFT (MTOW) Static Display No 1 (concrete)	Price (EUR)
Up to 0,5 ton	200,00
0,5 to 2 tons	350,00
2 to 10 tons	580,00
10 to 25 tons	1 500,00
25 to 40 tons	2 000,00
40 to 60 tons	2 500,00
over 60 tons	3 000,00

MTOW – maximal take-off weight

*These rates do not apply to participation (parking) of balloons.*

The leasing cost of static display area includes:

- An area at the static display (concrete or ground);
- Fire safety provision (fire extinguishers) in accordance with acting regulations;
- Grounding loop provision;
- Aircraft slots marking;
- Lighting in nighttime (only for concrete area);
- Support of arrival / departure including towing to / from the allocated aircraft slot.

Tents and other temporary constructions located next to the aircraft slot are payable, a participant should lease outdoor exhibition space for construction (per 1 m<sup>2</sup>).

A participant must not operate own power units and other ground service equipment without certification and admittance of the airfield chief operator.

### **Participation of aerostats**

The following types of aerostats are allowed to participate: rigid airships, hot air balloons, gas balloons, geostats (still air figures). All aerostats are placed on the ground. The parking area depends on the volume of the balloon shell. Prices for the placement of balloons will be published no later than **July 1st, 2019**.

### **Participation in Flying Display Program**

Aircraft arrival and departure, as well as their flight hours within the framework of the flying display program during the exhibition (27.08 – 01.09, 2019) don't involve extra payments with an exception of additional airfield services ordered by a Participant.

If an aircraft located at the static display area should take part in the flying display program, the aircraft towing from and back to the static display area should be ordered and paid for by a participant.

All flights that are not included into the adopted flying display program (familiarizing, training, testing, transportation and other) are made in accordance with acting Regulations of Ramenskoye Airfield and should be paid on the basis of direct contracts with Gromov Flight Research Institute according to their current tariffs. All exhibited aircrafts should depart from the exhibition grounds and static area displays no later than on **September 6, 2019**. In case of delay participant should pay an overstaying fee according to the Gromov Flight Research Institute current tariffs.

### **Permission to participate in the flight and demonstration program**

Participants willing to exhibit their aircraft(s) should fill in an application form for aircraft display (for each aircraft). Upon receiving the Application confirmation the participant will be provided with pilot instructions. In order to receive permission for aircraft arrival, exhibition and participation in demonstration flights the participant should submit the following documents (scanned copies):

- Aircraft's pilot-in-command application for the participation in flights according to the MAKS 2019 program;
- Airworthiness certificate;
- Emergency rescue designation scheme;
- a copy of the document confirming third-party liability insurance in case of damage to the person or property for an insurance amount not lower than the following, depending on the aircraft weight:

- up 2 tons - 500 000 USD;
- 8 to 30 tons - 5 000 000 USD;
- 30 to 110 tons - 10 000 000 USD;
- over 110 tons - 25 000 000 USD;
- life and health insurance certificates of the flight personnel for the case of death or personal injury as a result of an aircraft accident for 75 000 USD for each crew member;
- valid certificate of the pilot and crew members, or a certificate for the right to fly given type(s) of aircraft;
- medical flight admission for each member of the crew;
- description and pattern of the demonstration flight;
- advertising (speaker) text and aircraft details for the demonstration flights' announcer.

Upon exhibiting the aircraft at the static display the Participant should oversee an installation of an information stand (standard) in the parking area, containing the general info and technical details of the aircraft presented. Participants may rent an information standard in a "technical services" tab in the Participant's online personal account.

### **Additional requirements to static display and demonstration program participants**

In order to avoid emergencies in the work of the Ramenskoye airfield and in order to ensure the safety of the flight program and the regularity of aircraft departures, Aviasalon JSC, organizes the following activities without an application from the Participant:

- Evacuation, removing or relocation the Participant's damaged or defect aircraft from the airfield;
- In case of contamination of airfield pavements - a set of measures and activities regulated by clause 5.1.12 of the NTERAT GA-93, including work on the elimination of contamination of the airfield pavement. Investigations regarding these accidents are conducted in accordance with the regulatory documents of the Ramenskoye airfield and relevant Statements. The Participant receives corresponding bills based on the Statements. The Participant is obliged to pay these bills within 5 (five) days from the date of their issue.

Upon the arrival the aircraft crew should submit one copy of the Consolidated boot list (CBL). In case of an absent or unclear CBL the cost of aircraft maintenance services (upon arrival) is calculated according to the projected full commercial load of the aircraft.

The Participant has the right to appoint a representative of the Participant, who is authorized to represent company during the exhibition on the territory of the Ramenskoye airfield, as well as to sign any documents arising in the process of the parties fulfilling their obligations when rendering services.

The Participant is obliged to notify the Organizer of the appointment of the Representative of the Participant and attach a duly certified copy of the document assigning the power of attorney to the Representative. The Participant also confirms that pilots-in-command and other members of the crew of the aircraft have all the powers of the representative of the Participant regardless of whether they have the power of attorney from the Participant.

If for reasons beyond the Organizer's control the demonstration flight program is terminated or reduced, the costs incurred by the Participant are not reimbursed.

## **Demonstration of exhibits**

### **Order of obtaining permission to demonstration of exhibits**

Exhibits are allowed to be demonstrated at the exhibition upon meeting the following requirements:

- matching the theme of the exhibition;
- being listed as a Participant in the Lists of exhibits (form 1.0, 1.1, 2.0);
- having been approved by the Organizer and included into the Lists of produce allowed to be demonstrated at the exhibition.

The Participant has to send the Organizer in due time the information about the exhibits (as well as natural samples, models, advertizing materials and video records) that are to be presented at an exhibition, as follows:

- scanned copies of the lists of exhibits along with a filled form in a .doc or .docx format (MS Word document) that should be sent by the Participant to e-mail of the Organizer ([tatiana\\_i@aviasalon.com](mailto:tatiana_i@aviasalon.com), responsible person: Tatyana Lazutkina, t.: +7 (495) 787-66-51, ext. 316);
- signed and stamped copies of the lists of exhibits should also be sent by mail to the address of the Organizer: 140185, Moscow Region, Zhukovsky, Gromov Flight Research Institute, JSC Aviasalon;
- Participant has to have with himself another set of copies of said list at the time of applying for permission to transport the produce to and within the territory of the exhibition.

### **Military exhibits**

Military exhibits of the foreign Participants are subject to licensing. For the purpose of simplification of customs procedures and timely obtaining the license the Participant needs to provide the list of exhibits of military and dual purpose in a form 3.0 or to fill and sign the obligation that his exposition doesn't contain military product samples.

The deadline of providing said lists (forms 3.0) - no later than **May 24, 2019**.

### **General rules of demonstration of the exhibits**

Exhibits are located within the exhibition area and/or in the static display area rented by the Participant. Exhibits can't be moved to other exhibition areas without the approval of the Organizer. Any movements of exhibits should be preformed no later than at **20:00, August 26**.

Exhibits, including the aircraft shouldn't leave their designated places of exhibiting until the end of the exhibition without a written permission of the Organizer.

Items forbidden for demonstration: military-grade armaments, ammunition, explosives, combustible and radioactive materials. The separate tanks containing fuel or air-fuel mix can't be exhibited or transported within the exhibition zone as well as in the aircraft static display area. Movement of vehicles of participants within the static display area during the open hours of the exhibition isn't allowed.

All exhibits demonstrated in the open exhibition area and/or static display area have to be supplied with information plates with the name and the description of the exhibit in Russian and English languages.

The Organizer has a right to refuse the Participant to demonstrate the products not detailed in the corresponding lists (form 1.0, 1.1, 2.0, 3.0),

The Organizer can insist on removal of exhibits if they aren't included in the corresponding lists, can be dangerous to people around or are incompatible with the exhibition purposes. If the Participant doesn't fulfill

this requirement, the Organizer has the right to remove such exhibits by its own efforts at the expense of the Participant, undertaking if needed the measures stated by law and within the present General Conditions of Participation.

### Discounts for participation in the exhibition and demonstration (static display) programs.

- 20% of the cost of leased space for higher education institutions of aerospace and military-industrial profile, participants in the section “University Science and Aviation-Technical Creativity of Youth.”
- National pavilions pay for the leased exhibition space at the base price with no extra charge for the configuration of the stand (i.e number of open sides, with the exception of two-story structures). These discounts do not apply to the cost of renting a chalet.

## BADGES, PASSES, TICKETS

Categories and number of badges, passes and tickets provided without extra charge:

Type of participation	Category of badge/ticket	Number	Validity period Unless otherwise specified	Category of car pass	Number	Validity period Unless otherwise specified
<b>Participants (Exhibitors /Co-Exhibitors) of the exhibition program</b>						
Exhibition space in halls	Exhibitor	3 (15m <sup>2</sup> ) + 1 (for each subsequent 10m <sup>2</sup> )	August 16 – September 6, 2019 One entry on August 27 – September 1, 2019			
	Business ticket					
Outdoor exhibition space	Exhibitor	3 (15m <sup>2</sup> ) + 1 (for each subsequent 25m <sup>2</sup> )	August 16 – September 6, 2019 One entry on August 27 – September 1, 2019			
	Business ticket					
<b>Chalet:</b>						
160 m <sup>2</sup> unit	Exhibitor	16	August 16 – September 6, 2019 One entry on August 27 – September 1, 2019	Chalet	5	August 16 – September 6, 2019
	Service (for driver)	5				
	Business ticket	50				
100 m <sup>2</sup> unit	Exhibitor	10	August 16 – September 6, 2019 One entry on August 27 – September 1, 2019	Chalet	4	August 16 – September 6, 2019
	Service (for driver)	4				
	Business ticket	30				
80 m <sup>2</sup> unit	Exhibitor	8	August 16 – September 6, 2019 One entry on August 27 – September 1, 2019	Chalet	3	August 16 – September 6, 2019
	Service (for driver)	3				
	Business ticket	25				
<b>Participants of the demonstration program</b>						
Type of participation	Category of badge/ticket	Number	Validity period Unless otherwise specified	Category of car pass*	Number	Validity period Unless otherwise specified
<b>Aircraft static display area (MTOW):</b>						
under 1 ton	Pilot	2	August 16 – September 6, 2019		1	August 16 – September 6, 2019
	Aircrew	1			1	
1 to 3 tons	Pilot	3			1	
	Aircrew	3				
3 to 10 tons	Pilot	4			1	
	Aircrew	4				
10 to 25 tons	Pilot	4			2	
	Aircrew	4				
25 to 40	Pilot	5			2	

<b>tons</b>	<b>Aircrew</b>	<b>5</b>			
<b>40 to 60 tons</b>	<b>Pilot</b>	<b>6</b>		<b>2</b>	
	<b>Aircrew</b>	<b>6</b>			
<b>over 60 tons</b>	<b>Pilot</b>	<b>6</b>		<b>2</b>	
	<b>Aircrew</b>	<b>6</b>			
<b>Participation with balloon:</b>					
<b>Airship</b>	<b>Pilot</b>	<b>8</b>	August 16 – September 6, 2019	<b>2</b>	August 16 – September 6, 2019
<b>Hot air balloon</b>	<b>Pilot</b>	<b>7</b>		<b>2</b>	
<b>Gas balloon</b>	<b>Pilot</b>	<b>3</b>		<b>1</b>	
<b>Balloon</b>	<b>Pilot</b>	<b>2</b>		<b>1</b>	

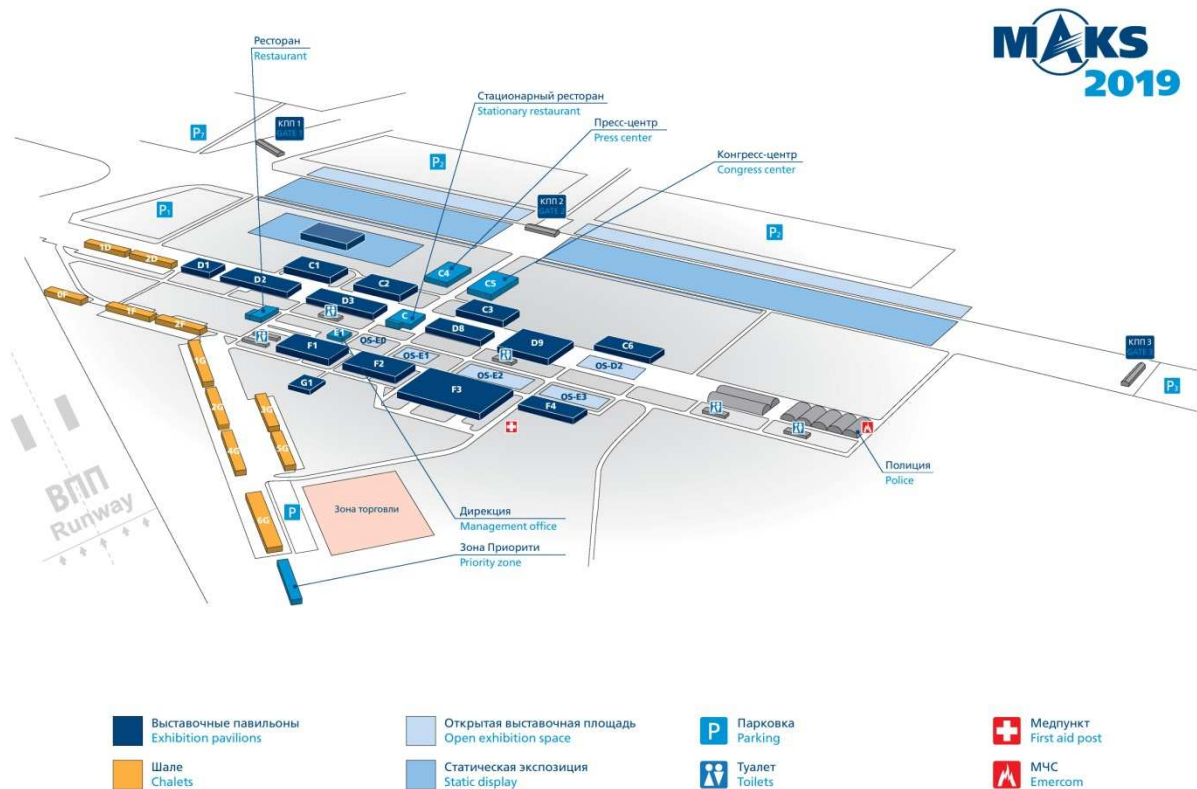
\*Car pass is provided to participants of the flying display program

### Extra Badges and Passes Categories and Prices

The price is indicated net of VAT 20%.

Category of badge, pass	Price, EUR	Validity (if not specified otherwise in the badge)
<b>PERSONAL BADGES</b>		
Exhibitor badge	130	August 16 – September 6, 2019
Service badge	110	August 16 – September 6, 2019
<b>CAR PASS</b>		
Mounting car pass	130	August 16 – 25, 2019 and September 2-6, 2019
Business car pass	140	August 16 – September 6, 2019
Service car pass	140	August 16 – September 6, 2019
<b>COMPLEX PASS</b>		
VIP - Business kit ( personal + car )	420	August 27 – September 1, 2019

### MAKS 2019 EXHIBITION MAP





## CHALET SPECIFICATIONS

	1G/6G	2G/4G	3G/5G	1F/2F	1D/2D
<b>Chalet dimensions</b>	10x8	10x8	14x7	10x10	10x10
<b>Patio dimensions</b>	10 x 8	10 x 8	14 x 8	10 x 14	10 x 16
<b>Total area of 1 chalet including WC</b>	80	80	160	100	100
<b>Second floor</b>	-	-	+	-	-
<b>Power: voltage 380/220 V 50 Hz</b>	15 kW	10 kW	15 kW	10 kW	10 kW
<b>Water supply</b>	Possibility to arrange				
<b>Fire alarm system</b>					
<b>Telephone lines</b>					
<b>Internet networks</b>					

## SPECIFICATIONS OF EXHIBITION HALLS

	C1/F1/F2	C2/C3	F3	D9	D1	D2/D3	D4/C4
<b>Hall dimensions</b>	63x33	60x30	96x60	60x48	30 x 50	30 x 90	30 x 70
<b>Total area</b>	2079	1800	5760	2880	1500	2700	2100
<b>Floor load limit</b>	2τ/m <sup>2</sup>	2τ/ m <sup>2</sup>	5τ/ m <sup>2</sup>	5τ/m <sup>2</sup>	250kr/ m <sup>2</sup>	250kr/ m <sup>2</sup>	250kr/ m <sup>2</sup>
<b>Building height limit</b>	5 m	4 m	5,5 m	5,5 m	indicated in the pavilion cut, depends on the location of the stand in the pavilion, max. from 4 to 6 m.		
<b>Suspensions (approval required)</b>	+	+	+	+	only lightweight structures, not more than 10kg per 1 point		
<b>Second floor</b>	+	-	+	+	-	-	-
<b>Number of gates</b>	4x4 (2) 4x6 (1)	4x4 (3)	4,5x6 (5)	4,5x6 (2)	2,3x2,1 (5)	2,3x2,1 (8)	2,3x2,1 (8)

## SPECIFICATIONS OF OUTDOOR EXHIBITION SPACE

	OS-C1	OS-C2	OS-C3	OS-D1	OS-E1	OS-E2	OS-E3
<b>Dimensions</b>	100x35		180x80	70x35	65x30	65x30	65x30
<b>Total area</b>	3500		14400	2450	1950	1950	1950
<b>Ground load limit</b>	20τ/m <sup>2</sup>		20τ/m <sup>2</sup>	20τ/m <sup>2</sup>	20τ/m <sup>2</sup>	20τ/m <sup>2</sup>	20τ/m <sup>2</sup>
<b>Building height limit</b>	14,5 m		14,5 m	14,5 m	14,5 m	14,5 m	14,5 m

## Participation in the business program of MAKS 2019

Applications for participation in the Business Program of MAKS 2019 are accepted until **July 01, 2019**.

Registration of participation is completed after a full 100% payment of the registration fee by **July 12, 2019**

Registration fee is 420 EURO per 1 participant (net of VAT 20%).

Registration fee includes:

- one personal pass “VIPBusiness” entitling the holder to take part in all events of the Business Program (except private events);
- visiting of exhibition and demonstration programs;
- participation in coffee breaks, receptions and ceremonies at the events of the business program (except private events);
- a car pass / parking label, parking next to the exhibition complex; parking place is indicated at the pass;
- visiting the guest stand of the demonstration program (if free seats available).

## Remote participation in MAKS 2019

Remote participation in MAKS 2019 includes placing of a Participant’s logo in the official catalogue, publishing of a Participant’s information entry in the official catalogue and in the E – catalogue and three entrance tickets valid in business days.

Remote participation price is EUR 420 (net of VAT 20%).

## Participation as a sponsor / partner of MAKS 2019

Sponsor programs of MAKS 2019 are represented by the following sponsorship categories:

<b>Sponsorship categories</b>	<b>Amount of sponsorship</b> (not less, in rubles, excl. VAT 20%)	<b>Sponsorship status</b>	<b>Sponsorship status services</b>
<b>I category</b>	<b>RUB 30 000 000</b>	<b>Title sponsor</b>	Basic sponsorship kit + 5 additional advertising options
<b>II category</b>	<b>RUB 20 000 000</b>	<b>General sponsor</b>	Basic sponsorship kit + 4 additional advertising options
<b>III category</b>	<b>RUB 15 000 000</b>	<b>Official sponsor</b>	Basic sponsorship kit + 3 additional advertising options
<b>IV category</b>	<b>RUB 10 000 000</b>	<b>Sponsor by programs</b>	Basic sponsorship kit + 2 additional advertising options
<b>V category</b>	<b>RUB 3 000 000</b>	<b>Sponsor</b>	Basic sponsorship kit + 1 additional advertising option

Within all categories of sponsorship, the sponsoring company is provided with an exclusive opportunity to supplement the sponsorship package with additional promotional activities in terms of branding and naming of certain areas in the exhibition complex during the exhibition period according to the additional agreement.

The present sponsorship packages do not include the provision of any exhibition space. The rent of the exhibition space is carried out by the company independently, and can be included in the sponsorship kit, on the terms of the rates for participation in the exhibition program according to these General Conditions.

### Basic sponsor kit

The following options are included into the basic sponsor kit:

1. Assign to a Company the partner status ( the Certificate issue) and the right to use the assigned status all its own marketing communications.
2. The logo placement with sponsorship status indication and during the preparation and exhibition date the placement of the advertising and information in corresponding sections and according to the sponsorship status on official website and in official catalogue.
3. The right of the own promotion actions (in agreed form).
4. Provision of entrance tickets, personal and car passes, including VIP passes:
  - 2 VIP passes
  - 2 invitations to the official MAKS 2019 opening reception
  - 7 exhibitor badges
  - 3 car passes ( Business category)
  - Service kit ( 3 personal passes, 1 car pass)
  - 30 one day tickets

**Additional promotional options to the basic sponsorship**, depending on the sponsorship category the logo can be placed on the following surfaces:

Sponsorship category	Basic sponsorship	Additional promotional activities, included in the kit, depending on the sponsorship category				
		Info-cube	Halls	Press-Wall	Badge	Promotion actions template
I category	+	+	+	+	+	+
II category	+	+	+	+	+	on agreement
III category	+	+	+	+	on agreement	not provided
IV category	+	+	+	not provided	not provided	not provided
V category	+	+	not provided	not provided	not provided	not provided

### General conditions of participation in sponsorship programs

Terms of each sponsorship agreement will be discussed on an individual basis and are not a public offer. For sponsors with the similar status (category) of participation, a concept of equal presence at the Salon will be implemented. The above sponsor programs are not final and may change based on the Sponsor's needs and the Organizer's possibilities.

### Participation as an information partner MAKS 2019

Information partners of MAKS 2019 are Russian and foreign specialized and general mass media: periodicals, radio, TV channels, Internet portals, news agencies.

Information and advertising partnership - a full-scale information support and maintenance, both the preparation process and holding of MAKS 2019 in part:

- preparation and publication of information materials (news, articles, interviews, announcements) before and during MAKS 2019;

- thematic, special, multimedia projects making related to the history, course of preparation and holding of MAKS 2019;
- publication of graphic advertising and information module of MAKS 2019;
- placing the banner of MAKS 2019 with the link to [www.aviasalon.com](http://www.aviasalon.com) on the main page of the partner's website at a priority place;
- placing of on-line and text broadcasts during MAKS 2019;
- postings announcements on the event by e-mail;
- TV stories in news programs about MAKS 2019 preparation process;

Depending on the volume of information support provided, information partners of MAKS 2019 are divided into the following categories:

- **Primary Information Partners**
- **Official Information Partners**
- **Information Partner**
- **Supported by**

All mass media who are willing to receive the '**Information partner of MAKS 2019**' category are first granted the '**Supported by**' category, the kit of which includes:

- providing the mass media with one day visiting of MAKS 2019 (two persons);
- placing the company logo in the appropriate section on the official website of MAKS 2019.

Depending on the volume of information support provided the '**Supported by**' category can be adjusted on the base of the needs of the Organizer and the capabilities of the Partner.

For all information partners of the International Aviation and Space Salon with the similar status of participation, a concept of equal presence at MAKS 2019 will be implemented. In line with their status assigned, information partners will receive kits of services with individual preferences. Status is assigned to a partner by decision of the MAKS 2019 Organizing Committee and on the base of the information and advertising support volumes. The terms of each contract are discussed individually and are not a public offer. The cost of each category of information partnership depends on the individual features of the media and specific amounts of provided information support.

#### **Payment procedure**

All payments for participation in the exhibition pursuant to the concluded contract for residents of the Russian Federation should be made in Russian rubles by transferring to the Organizer's settlement account.

Non-residents of the Russian Federation must make payments in EURO by transferring the designated sums to the Organizer's checking account.

State and local taxes, customs fees, duties, dues and tariffs payable pursuant to the concluded contract of participation in the exhibition shall be paid at the Participant's expense.

The value added tax (VAT) at the rate of 20% shall be added to all payments except for the cases prescribed by the laws of the Russian Federation and international treaties.

Extra services ordered during the exhibition days will be rendered by the Organizer on condition of 100% pre-payment. The payment should be made through the cash desk of AVIASALON JSC in cash or by cards Visa, MasterCard, MasterCard Electronic, Maestro. All payments through the cash desk should be made in Russian rubles only.

### **Contract termination**

Unilateral termination of the contract by the Participant and out of court termination are admitted under the terms of paying compensation to the Organizer:

- If the contract is terminated by the Participant 30 days (or more) prior to the exhibition, the cost of participation specified in the contract and additional agreements shall be refunded less 25%, if the termination request is submitted less than 30 days before the exhibition, the cost of the contract and any additional agreements shall be refunded less 50%.
- In case of the Participant's cancellation of some of the ordered services less than 30 days prior to the exhibition, the Organizer shall charge a penalty fee in the amount of 50% of the cost of the services (including leasing of exhibition space) that were canceled by the Participant.
- In the event that the Participant did not submit a request for contract termination and did not participate in the exhibition, 100% of the cost of the ordered services and exhibition spaces of the concluded contract on participation are considered a penalty and shall not be refunded to the Participant.

The contract shall be deemed terminated from the date when the Organizer receives the notice on termination.

Extrajudicial and unilateral termination of the contract on the Organizer's initiative shall be possible in the following events:

- If the Participant does not fulfill the terms set forth in the Terms and Conditions of Participation in Exhibitions and appendixes thereto (in parts pertaining thereto);
- If the Participant did not equip the leased exhibition space 1 day before the Exhibition.
- If the Participant did not occupy the equipped exhibition space during the first day of the Exhibition.
- If the Participant transferred the leased exhibition space or part of the exhibition space to third parties for a fee or free of charge or exchanged exhibition spaces with other Participants without Organizer's approval.

In the event of contract termination on the Organizer's initiative for the above reasons, all payments made pursuant to the contract shall not be refunded.